

How to Lobby at Intergovernmental Meetings

Felix Dodds with Michael Strauss

'An invaluable tool for anyone wishing to understand and contribute effectively to the competition of good ideas that intergovernmental meetings should be'

PAUL HOHNEN, former Strategic Director, Greenpeace International

'A must for anyone involved in international politics'

LUCIEN ROYER, Director of Occupational Health, Safety and Environment, Global Union

'A genius for convincing the most sceptical legislator of the eminent reasonableness of the sustainable development case' JOHN GUMMER MP, Former UK Secretary of State for the Environment.

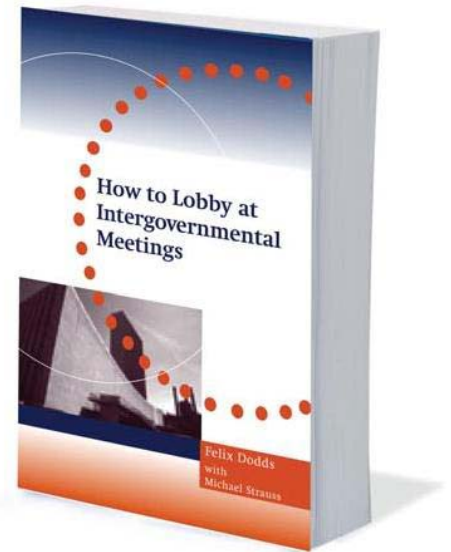
'Encapsulates the essence of action for the aspirant multi-lateralist... A roadmap for social justice warriors!'

TONY SIMPSON, Lawyer in International Human Rights and Environmental Law

'Felix Dodds is the Milo Minderbinder of the stakeholder world!'

ALEX KIRBY, BBC

'What sounds like simple hints drawn from day to day experience are, in fact, remarkable lessons to be learnt that may have been inspired by Niccolo Machiavelli, Emily Post, or Carl von Clausewit' HENRIQUE CAVALCANTI - Former chair of the UN Commission on Sustainable Development



Organizations spend considerable resources taking staff to international meetings, often without understanding how these meetings work.

- *How to Lobby at Intergovernmental Meetings* is a unique guide on how to participate and be heard at intergovernmental meetings, whether as a stakeholder or a government official.
- Based on 10 years of lobbying at the international level this book provides detailed advice on the preparation and presentation of ideas, the consultation and negotiating process, and practical and logistical matters.

It contains a wealth of essential reference material including tips for navigating the intergovernmental hot spots of New York and Geneva, lists of UN commissions, conferences and permanent missions, contact details of key international organizations, NGOs and stakeholder groups and useful web addresses.

If you have never lobbied or just want to have a better understanding of how the intergovernmental governance process works, this book is the essential resource to make your work much easier.

AUTHOR INFORMATION

Felix Dodds is Executive Director of the Stakeholder Forum for Our Common Future, London. **Michael Strauss** is founder and executive director of Earth Media, New York.

Pb £17.99 **£15.30** 1-84407-074-3

CONTENTS

- List of Figures, Tables and Boxes • About the Authors
- Foreword by Henrique B Cavalcanti • Preface • Key Messages
- Acknowledgements • List of Acronyms, Abbreviations and General Terms

1. SO WHY IS THIS IMPORTANT TO MY ORGANIZATION?

- Introduction • Why Attend a UN Commission, Convention, Conference or Summit Meeting?

2. INTERNATIONAL CONTEXT

- Progress in Involving Stakeholders

3. PREPARATION

- Tools To Prepare: Scenario-building and SWOT Analyses
- National Preparations • Global Preparations • Innovations
- How To Attend and Participate in UN Meetings

4. HOW TO BE EFFECTIVE

- Before You Arrive • At the UN Meeting • Follow-up
- The Negotiations: Some Tips • NGO/Stakeholder Papers and Statements
- Structure of a Document • So You Want To Be an Activist? • Agreements, Charters, Conventions, Declarations, Protocols and Treaties • The World of Brackets • Terms in Negotiations • Media Campaigning

5. HOW TO GET THERE AND WHERE TO STAY

- Getting Around Geneva and New York • Staying in Geneva and New York

6. IMPORTANT INFORMATION

- Permanent Missions to the UN in Geneva and New York • Maps of the UN in Geneva and New York • UN Addresses in Geneva and New York • Useful Web Resources • List of Key Countries To Lobby • NGO Issue Caucuses and Stakeholder Groups

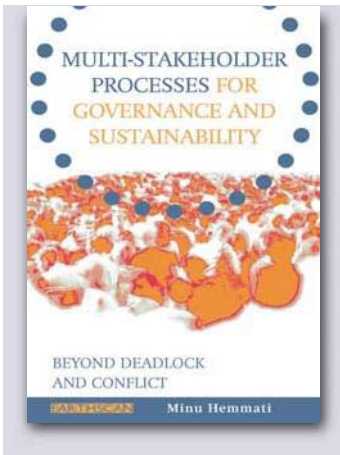
7. UN COMMISSIONS AND CONFERENCES

- UN Commissions • UN Conferences and Summits

Notes • References

www.stakeholderforum.org





Multi-stakeholder Processes for Governance and Sustainability

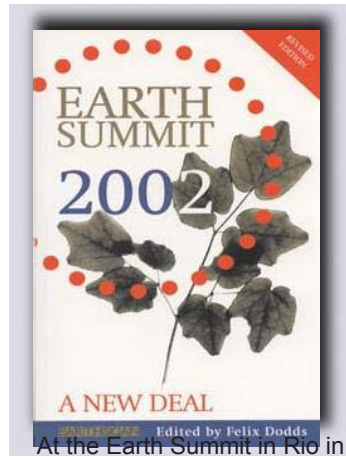
Beyond Deadlock and Conflict
Minu Hemmati

Multi-stakeholder processes (MSPs) bring together all those whose interests are at stake in crucial social, economic, developmental and environmental debates, and for whom finding practical solutions as well as ways in which these might be implemented is essential. This

new political culture aims to move beyond deadlock or conflict towards a more equitable and effective process.

This practical guide explains how MSPs can be organized and implemented in order to resolve the complex issues in and around sustainable forms of development, whilst recognizing the rights of, and risks faced by, all parties. It includes detailed examples of MSPs in practice and provides functional checklists, explaining how to bypass adversarial politics and achieve positive results.

Pb £19.99 **£16.99** 1-85383-870-5
Hb £55.00 **£46.75** 1-85383-869-1



Earth Summit 2002

A New Deal

Edited by Felix Dodds with Toby Middleton

'The 1992 Earth Summit was a real milestone in global environmental diplomacy. This timely and challenging book provides both a progress report and a compelling agenda for Earth Summit 2002 and beyond' JONATHON PORRITT, DIRECTOR, FORUM FOR THE FUTURE

At the Earth Summit in Rio in 1992, world leaders adopted a comprehensive programme of action for implementing sustainable development worldwide. As preparations for Earth Summit 2002 proceed, leading players from around the world present a frank assessment of progress to date. They set goals and describe mechanisms that will enable the international community to complete the tasks set in Rio and prepare for new challenges and opportunities. This book will be a catalyst for the public and political momentum required to push forward the global sustainable development agenda.

Pb £22.95 **£19.51** 1-85383-867-5

NOW OUT £16.19

The World Summit on Sustainable Development: A Plain Language Version of the Johannesburg Plan of Implementation

Jan McHarry, Rosalie Callway, Georgina Ayre and Janet Strachan

This plain language version of the dense 54-page technical document, the Johannesburg Plan of Implementation, identifies priorities in the implementation of Agenda 21 and other international agreements as well as commitments that will take these priorities forward.

To be notified with further information when this book is published, please enter your email address below:

ORDER FORM

Stakeholder Forum for a Sustainable Future
3 Bloomsbury Place, London WC1A 2QL
Tel: +44 207 5806912
Fax: +44 207 580 6872
www.stakeholderforum.org

Title	Qty	Discount Price
How to Lobby at Intergovernmental Meetings		£15.30
Multi-stakeholder Processes for Governance and Sustainability PB		£16.99
Multi-stakeholder Processes for Governance and Sustainability HB		£46.75
Earth Summit 2002		£19.51
Plain Language Guide		£16.19

P&P: £2.50 Europe, £5.00 Rest of the World

TOTAL

I enclose a cheque/bankers draft payable to Stakeholder Forum (in sterling drawn on a UK bank)
Please issue a pro-forma invoice (please note this invoice will need to be paid before the books are dispatched)
Please charge my credit card/debit card:

Visa Mastercard

Card No.

Expiry date /

Name.....

Position.....

Institution/Organisation.....

Address.....

.....

.....

Postcode.....

Country.....

Fax.....

Signed.....

Date.....

Email.....

Thank you for your order. All orders must be signed and dated and are subject to acceptance by the publisher. Prices are subject to change without notice. Please allow up to 21 days for delivery. Orders for books not yet published or temporarily out of stock will be recorded and supplied as soon as they are available.

